

Anderson Roofing Supplies Ltd

Steve Smith and Paul Anderson both have considerable experience in the roofing supplies industry and started their own company together in Wokingham in a disused garden centre in June 2003.

They started with just 3 customers and over the years they have grown to be Berkshire's leading roofing supplies company and work with a range of international and national suppliers that include Marley Eternit, Monier Redland, Sandtoft, Klober, John Brash, SSQ and many others.

Along the way they moved to previously owned farm premises and now they have splendid accommodation, including a substantial trade counter and extensive car parking.

Anderson Roofing Supplies now have some 20 staff, 4 lorries, operate over 60 mile radius and always try to deliver all orders within 2-3 days.

Their initial computer system needs were minuscule and they managed with a manual system supported with Excel spreadsheets. They moved to a specialized accountancy package which did not cope well enough with their expansion needs – they now turnover £7 million!

In August 2015 they installed a 15 user Sharp-aX system from Sharp-aX Computer Systems in Berkhamsted, some 40 miles away.



Case Study — Anderson Roofing Supplies

"The installation has gone very well", says Steve Smith, "we got on well initially with the Sharp-aX training team and it has progressed since then. It is completely modern and we particularly like the way we can change the screens to suit our individual needs".

Sharp-aX upgrade their installations four times a year to ensure all systems are kept up to date.

Andersons demonstrate a concern to look after their customers as well as possible and these relationships together with other business associations will ensure that their success will continue way into the future.

